

VAST Data

Matinée Technologique

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About VAST Data

Building Infrastructure For HPC & AI Discovery

\$100M+

Annual Recurring Revenue

Elite “Centaur” Status
2.5x Y/Y Growth

\$3.7B

Series D | April 2021

100%

Recommended



Gartner
peerinsights™
Source: VAST Customer Surveys

**Cash Flow
Positive**

Founded Late 2015

Over 700 People Globally



Product Of The Year

Goldman
Sachs

83NORTH



GENERAL
ATLANTIC



NVIDIA

TIGERGLOBAL



Next47

NORWEST

DELL
Technologies
CAPITAL

Over Eight Exabytes of VAST Data

The Fastest Growing In Infrastructure History

GFDL Geophysical
Fluid
Dynamics
Laboratory

BUNGIE

verizon✓

 **jumptrading**

 **HARVARD**
MEDICAL SCHOOL

 **CHECK POINT**

 **SPEECHMATICS**

intel.

 **Lawrence Livermore**
National Laboratory

NIH➤

 **Los Alamos**
NATIONAL LABORATORY

 **Raytheon**
Technologies

SQUARE  **POINT**

agoda
●●●●●

mercury


U.S. AIR FORCE

in **mobileye**™

 **U.S. DEPT OF**
DEFENSE

COMPANY3

DARTMOUTH

 **Boston**
Children's
Hospital
Until every child is well™

 **BROWN**

 **GINKGO**
BIOWORKS™

NATIONAL
CANCER
INSTITUTE

dug

EMBL-EBI 

Yale

FOX

 **Northeastern**
University

 **BROAD**
INSTITUTE

M
Man

RESEARCH
G

 **Department of**
Veterans Affairs

 **Children's Hospital**
of Philadelphia

tgena 
AN AFFILIATE OF 

NASA

Carnegie
Mellon
University

 **INVITAE**

 **National Heart**
Lung and Blood Institute

 **KRYSTAL**
Honest. Reliable. Personal.

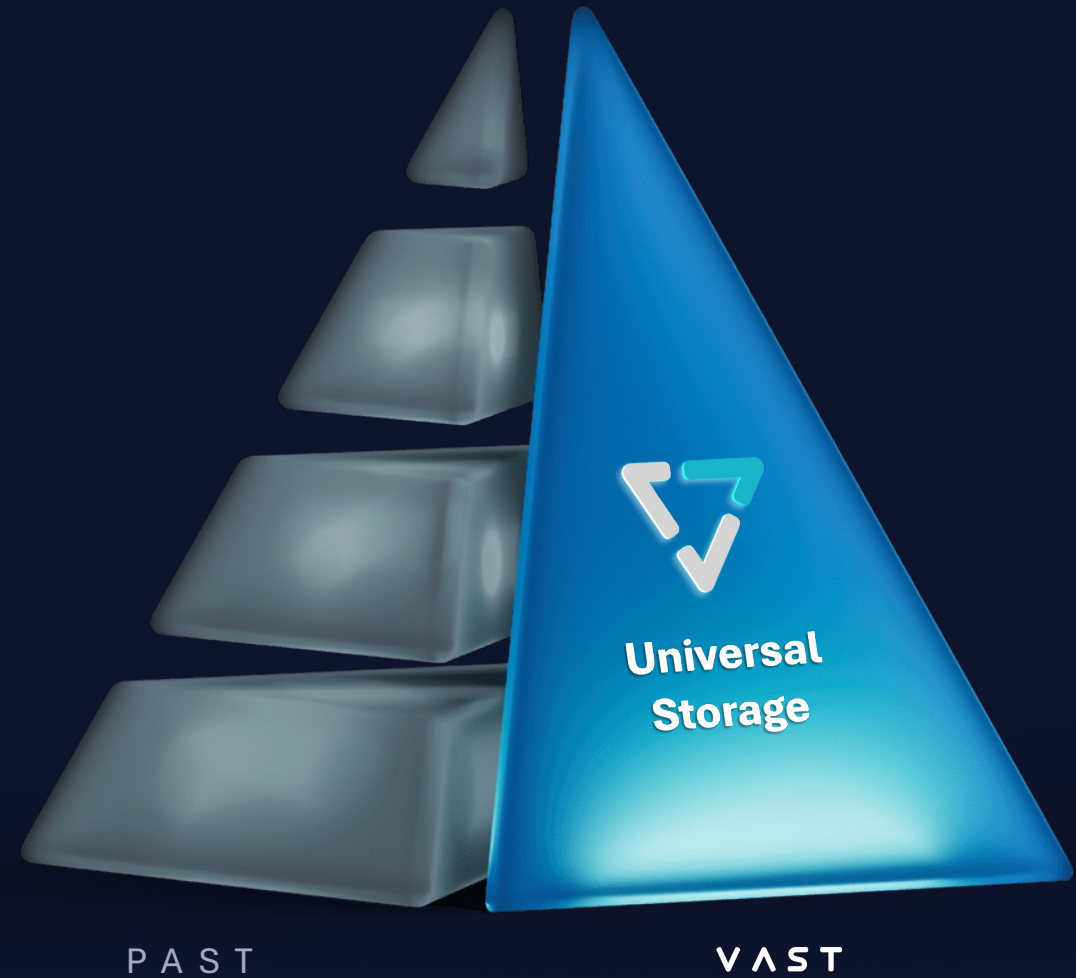
 **Sandia**
National
Laboratories

 **WEHI**
brighter together

No More Tiers

Breaking Tradeoffs To Make Storage Simple

- Extinction-level Event for The HDD
- An End To 30 Years of Storage Tiering
- Unleash Big Data & AI Insights



Our Advantage

A Revolutionary Distributed System Architecture



UNIVERSAL STORAGE

STARTING FROM A RENAISSANCE IN HARDWARE



NVME OVER FABRICS FOR DISAGGREGATION

The latency of DAS, over switched commodity networks.



QLC FLASH FOR COST SAVINGS

Low-cost, lower-endurance hyperscale flash.

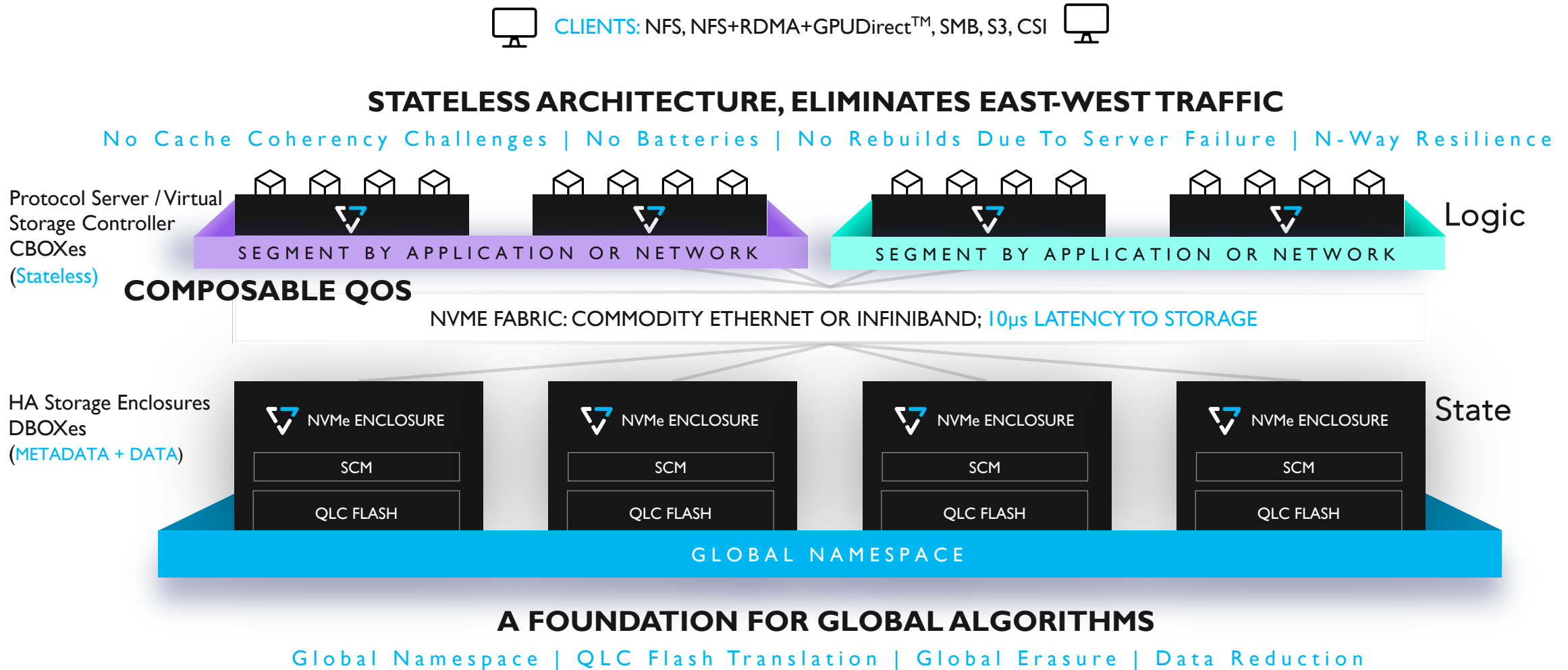


STORAGE CLASS MEMORY LONGEVITY & EFFICIENCY

Enables write shaping to QLC and rich metadata.

DASE: Disaggregated, Shared-Everything Architecture

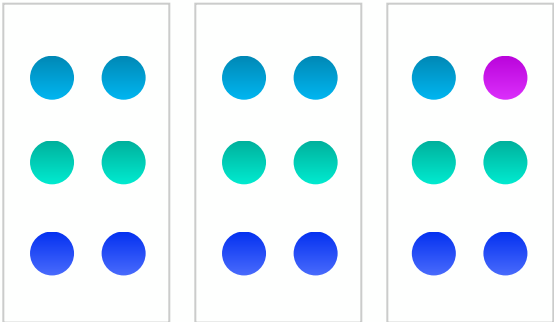
**THE STORAGE ARCHITECTURE OF
THE FUTURE** - IDC, 2020



STORAGE EFFICIENCY

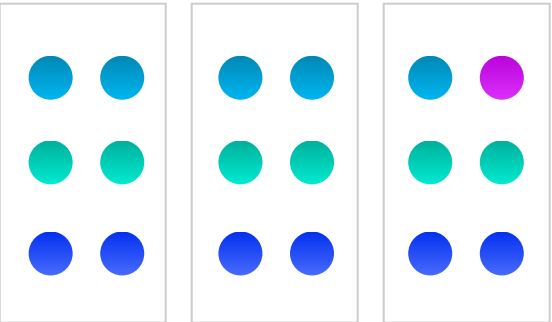
SIMILARITY IS GAME-CHANGING

COMPRESSION



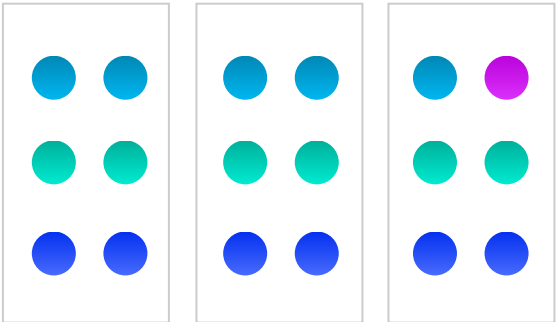
Fine Grained, But Local

DEDUPLICATION



Global, But Coarse

VAST DATA SIMILARITY REDUCTION



Global & Fine Grained

EXAMPLE SAVINGS FROM SIMILARITY

3:1

Pre-Reduced Backups

3:1

Pre-Compressed Log Files

2:1

Life Science Data

3:1

HPC Data

3:1

Animation Data

8:1

Uncompressed Time-series Data

STORAGE EFFICIENCY

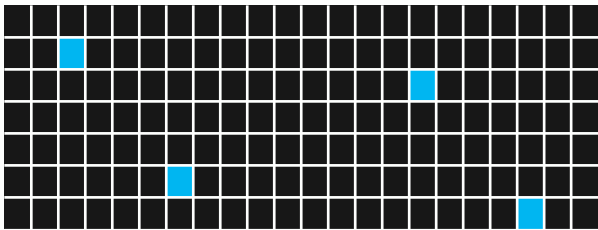
TRANSFORMING *THE CALCULUS* *OF FLASH OWNERSHIP*

VAST DATA FORESIGHT



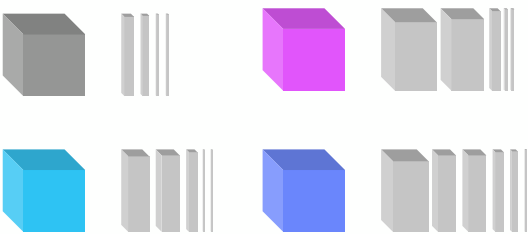
QLC + 10-Year Longevity

LOCALLY DECODABLE ERASURE CODES



2.7% Overhead Data Protection

SIMILARITY-BASED DATA REDUCTION



Global, Fine-Grained Compression

VAST Data Platform Features

Data Science Pushdowns

Apache Spark & Trino Predicate Pushdown

The VAST Data Catalog

Query unstructured data at any scale, in real-time

Similarity-based Data Reduction

Unprecedented storage efficiency

VAST DB API

Transact rows natively to the VAST Database

No-Overhead Snapshots

A write-in-free-space approach to non-disruptive snaps

Locally-decodable Data Protection

Unrivaled resilience, only 2.7% overhead

NFS V3.0, 4.1

w/ RDMA, GPUDirect

Native Replication

N-1 and 1-N Topologies, extremely low levels of RPO (15s)

Data Aware Compression

Floating Point Data, Integers

SMB 2.1 (Resilient SMB)

Stateful file services; stateless servers

Backup To Cloud/S3

Snapshot to an S3 endpoint of choice

Quality of Service

Logical QOS with min/max by path; CNode Pools

S3-Compatible API, W HTTPS

Also featuring object versioning, lock, etc.

Load Balancing

Internal DNS services

Quota Management

Directory, User & Group Quotas

Multi-Protocol Namespace

Easily traverse between file & object

Uplink: The VAST Cloud Portal

Fleet management with ML-based capacity prediction

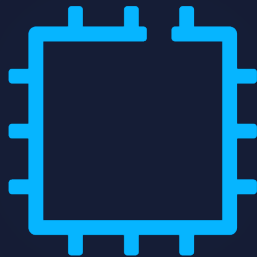
Automation Plugins

K8S CSI, Manilla and Cinder Plugins for Openstack

The Rise of a Data Platform

Three Elements of a Data Platform

Compute Engine



Runtime + Events + K8S

Database Engine



Streams + Analytics

Storage Engine



Raw Data + Data Protection

VAST

Data Platform



HPC & Enterprise NAS
+ Object Storage

NFS, SMB, S3

Generative AI
Training & Inference

GPUDirect Storage

All-Flash
Data Warehouse

Trino, Spark, Arrow

Data
Processing

Python, Kafka



DataStore



DataBase



DataEngine

VAST Data Platform

DataSpace

Edge

HPE, Mercury

Core

HPE, Dell, Supermicro

Cloud

AWS, GCP, Azure, Core42,
CoreWeave, Lambda

Case Studies



The Lustre Problem

We did a Lustre upgrade last year that actually broke a couple of our applications and it was one of those things where it's like, man, it's like weird. You can't reproduce it.

TACC

Tommy Minyard, Ph.D.

Director of Advanced Computing Systems
Texas Advanced Computing Center (TACC)

“VAST Data is very interesting to us... it’s used for enterprise NAS & in place of Parallel File Systems.

Success Story

- Support for /home, /scratch, /training – mounted on 22 different clusters
- Rapid access to all data, support for the DOE’s hardest challenges
- Embarrassingly parallel architecture for at-scale computing
- 3:1 data reduction on petabytes of file data



merci